



OPAP S.A. Interim Financial Results For The Three Month Period Ended March 31, 2007

- Revenues increase of 10.3% to €1,151.3m (Q1 2006: €1,044.0m)
- EBITDA increase of 9.2% to €195.6m (Q1 2006: €179.2m)
- Net profit increase of 16.9% to €143.4m (Q1 2006: €122.6m)

Athens, Greece – May 30, 2007 – OPAP S.A. (OPAr.AT), the leading gaming operator in Greece, announces its interim financial results for the three-month period ended March 31, 2007, prepared in accordance with International Financial Reporting Standards.

1. OVERVIEW

(€' m)	Q1 2007	Q1 2006	%
Revenues	1,151.3	1,044.0	10.3
EBITDA	195.6	179.2	9.2
EBITDA Margin	17.0%	17.2%	
Net Profit	143.4	122.6	16.9

Revenues for the period grew to €1,151.3m, increased by 10.3% on Q1 2006. This sales increase is primarily due to *KINO*'s strong performance since September 22, 2006 when the extended operating hours were applied.

EBITDA for the period amounted to €195.6m, increased by 9.2%. EBITDA margin remained at Q1 2006 levels, despite: i) the payment of two monthly instalments amounting to €25.8m, pertaining to the advisory contract provisions with Intralot in relation to *Stihima*, ii) the increase in agents' commissions since January 1, 2007 for *KINO* and iii) the increased distribution costs including advertising expenses for *Stihima* since January 29, 2007.

Net Profit for Q1 2007 amounted to €143.4m, an increase of 16.9% over the respective period of 2006.

Commenting on the Q1 2007 results, OPAP's CEO, Mr. Basile Neiadas noted:

"We are pleased to announce a solid set of financial results both in terms of revenues and profitability. The continued strong performance in *KINO*, along with the successful undertaking of the *Stihima* risk-management operations to date, make us optimistic for delivering further growth in the company's fundamentals."

2. FINANCIAL REVIEW

Revenues per game for Q1 2007 and 2006.

(€'.000)	Q1 2007	Q1 2006	%
Stihima	473,460	481,676	(1.7)
PROPO	20,499	22,491	(8.9)
PROPO-GOAL	380	438	(13.3)
Total Sports Betting	494,339	504,605	(2.0)
% of Total Revenues	42.9%	48.3%	
JOKER	53,872	57,882	(6.9)
LOTTO	14,135	12,709	11.2
PROTO	12,515	11,068	13.1
Extra 5	3,725	4,541	(18.0)
Super 3	15,113	16,222	(6.8)
KINO	557,556	436,918	27.6
Total Numerical Betting	656,916	539,340	21.8
% of Total Revenues	57.1%	51.7%	
Total Revenues	1,151,255	1,043,945	10.3

Total Revenues increased by 10.3% to €1,151m in Q1 2007 from €1,044m in Q1 2006.

Sports betting revenues dropped by 2%, mainly due to a decrease of 1.7% in *Stihima* revenues. *Stihima* revenues decreased by 26.0% in January 2007 and increased by 5.0% and 11.3% in February and in March 2007, respectively, as compared to Q1 2006. This significant reduction in January was due to the lower pay out ratios offered by Intralot at the last month of their contract. As of 30 January 2007, when OPAP undertook the risk management of the game, the pay out ratio was substantially increased, resulting in the reversal of the game's performance.

Revenues from numerical games in Q1 2007 increased by 21.8% to €656.9m from €539.3m in Q1 2006.

Revenues from *KINO* increased by 27.6% to €557.6m in Q1 2007, mainly due to the extension of the game's playing hours as of September 22, 2006. Daily *KINO* revenues per agent in the first quarter of the year averaged approximately €1,180.

JOKER revenues decreased by 6.9% in the quarter, amounting to €53.9m, mainly due to the lack of favourable jack-pots in Q1 2007. *LOTTO* and *PROTO* revenues increased by 11.2% and 13.1% respectively, whereas *SUPER 3* and *EXTRA 5* revenues decreased by 6.8% and 18.0% respectively.

As a result of the strong performance in *KINO*, numerical game revenues represented 57.1% of total revenues, compared to 51.7% in the same quarter of 2006.



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Cost of sales for Q1 2007 and 2006

(€'.000)	Q1 2007	Q1 2006	%
Prize payouts to lottery and betting winners	754,334	675,905	11.6
Agents' commissions	96,715	83,848	15.4
Betting commissions	9,457	51,073	(81.5)
Depreciation	972	960	1.3
Amortization	5,086	4,343	17.1
Repairs and maintenance expenditures	3,412	2,605	31.0
Third party payments	28,857	2,543	1,034.7
Greek Football Federation & Greek Professional League	1,881	2,155	(12.7)
Personnel costs	3,918	3,394	15.5
Other expenses	7,238	5,201	39.2
Provisions for bad debtors	800	800	0.0
Retirement benefit costs	493	251	95.9
Total Cost of Sales	913,163	833,078	9.6

OPAP's largest cost item relates to payouts to lottery and betting winners, which in Q1 2007 increased by 11.6% to €754.3m. Overall, payouts as a percentage of operating revenues increased to 65.5%, from 64.8% in Q1 2006, primarily due to higher pay out ratios in *Stihima*, which grew to 65.0% in Q1 2007 from 63.9% in Q1 2006.

The average agents' commissions increased by 8.4%, compared to 8.0% in Q1 2006 due to the increased *KINO* commissions as of January 1, 2007.

Betting commissions paid to Intralot amounted to €9.5m compared to €51.1m in Q1 2006, due to the contract expiration on January 29, 2007.

Third party payments reached €28.9m compared to €2.5m in Q1 2006, due to the payment of the two monthly instalments to Intralot.

Staff costs included in cost of sales represent a component of total staff costs. Total staff costs reached €11.3m in Q1 2007 versus €8.8m in Q1 2006, a 27.9% increase, mainly due to i) personnel hiring for the operating needs of the new Betting Division, and ii) provision of staff salary increases according to the collective employment agreement.

Other expenses amounted to €7.2m versus €5.2m, reflecting the increased costs of the inhouse undertaking of *Stihima* and IT related expenses.



Gross Profit

Gross profit in the Q1 2007 increased by 12.9% to €238.1m from €210.9m in Q1 2006. Gross profit margin slightly increased to 20.7% from 20.2%.

Distribution Costs

Distribution costs increased to €38.3m in Q1 2007 compared to €27.1m in Q1 2006 mainly due to the increased sponsorships for social responsibility and the introduction of advertising expenses for *Stihima* since February 2007.

Administrative Expenses

Administrative expenses increased to €11.4m from €9.6m in Q1 2006, mainly due to the increase in personnel costs.

Other Operating Expenses

Other operating expenses decreased to €0.4m from €3.5m in Q1 2006.

Profit from Operations

Reflecting above mentioned factors, profit from operational activities increased by 10.4% to €189.0m compared to €171.2m in Q1 2006.

Profit before Taxes

Profit before taxes increased by 10.7% to €192.7m from €174.0m in Q1 2006.

Tax Expenses

Tax expenses decreased to €49.3m in Q1 2007 from €51.4m. The reduction in tax expenses is mainly due to the decrease of the tax rate to 25% from 29% in 2006.

Net Profit

Net profit for Q1 2007 increased by 16.9% to €143.4m compared to €122.6m in Q1 2006

Cash Flow Statement for Q1 2007 and 2006

(€' .000)	Q1 2007	Q1 2006	%
Cash Flow from Operating Activities	217,950	145,234	50.1
Cash Flow from Investing Activities	2,450	983	149.1
Cash Flow from Financing Activities	(2,478)	940	

Cash Flow from Operating Activities

Cash flows from operating activities in Q1 2007 increased by 50.1% to €218.0m compared to €145.2m in Q1 2006. This increase is mainly attributed to the collection of the remaining 2006 receivables from agents in early 2007 as well as the collection of Intralot's receivables due to the settlement of the *Stihima* contract.

Cash Flow from Investing Activities

Cash flow from investing activities in Q1 2007 amounted to €2.5m from €1.0m in the same period of 2006. Positive inflows are primarily attributed to the lower capital expenditure in Q1 2007 together with the increased revenues from interest income.

Cash Flow from Financial Activities

The cash flow from financial activities amounted to an outflow €2.5m in Q1 2007 representing dividend payments during the quarter.



3. MAIN DEVELOPMENTS

Dividend Payment

On June 6, 2007 OPAP will host the annual shareholders' meeting. The proposed dividend is €1.58 per share for the fiscal year 2006 (remaining balance to be paid €1.03). The ex-dividend date is suggested to be June 11 and the dividend will be payable on June 19, 2007.

Update in the in house management of *Stihima*

As of March 30, 2007, the last phase of the agreement with Intralot has commenced, under which OPAP' s new Betting Division is leading the implementation of *Stihima* operations while Intralot continues its consulting role. To date, the operations are progressing in a satisfactory manner.

Update on the Tender for Technological Upgrade

The Board of Directors of OPAP is expecting the submission of the technical evaluation report by the Committee. As previously communicated, the deadline for the completion of all necessary procedures required for the selection of the winning participant, is July 15, 2007.

Other developments

During the Congress and the General Assembly of the European Lottery Association (EL) that took place last week in Budapest,

- (i) Mr. S. Koulosousas, member of the BoD of OPAP, has been elected as Vice Chairman of EL for the second consecutive period with a vast majority
- (ii) OPAP was awarded the first prize for innovative advertising spots both in the sports betting as well as in the lottery categories.

Athens, May 30, 2007

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APPENDIX

- 1. Income Statement for the Three-Month Period Ended March 31st, 2007 and 2006**
- 2. Balance Sheet as of March 31st, 2007 and December 31st, 2006**
- 3. Cash Flow Statement for the Three-Month Period Ended March 31st, 2007 and 2006**



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1. Income Statement For the Three-Month Period Ended March 31st, 2007 and 2006

(Amounts in thousand euro except for earnings per share)

	GROUP		COMPANY	
	1/1-31/3/07	1/1-31/3/06	1/1-31/3/07	1/1-31/3/06
Revenues	1,151,255	1,043,945	1,121,855	1,019,192
Cost of sales	(913,163)	(833,078)	(888,263)	(812,511)
Gross profit	238,092	210,867	233,592	206,681
Other operating income	933	484	3,360	2,447
Distribution cost	(38,337)	(27,054)	(43,959)	(30,318)
Administrative expenses	(11,372)	(9,574)	(10,070)	(7,966)
Other operating expenses	(358)	(3,524)	(358)	(3,524)
Profit from operations	188,958	171,199	182,565	167,320
Financial result, net	3,727	2,819	3,535	2,578
Dividends from subsidiaries	-	-	2,587	5,506
Profit before tax	192,685	174,018	188,687	175,404
Income tax	(48,998)	(51,434)	(48,523)	(51,340)
Deferred tax	(272)	58	862	1,087
Profit after tax	143,415	122,642	141,026	125,151
Minority interest	(1)	(6)	-	-
Net profit for the period	143,414	122,636	141,026	125,151
Basic earnings per share	0.45	0.38	0.44	0.39



2. Balance Sheet
As of March 31st, 2007 and December 31st, 2006
(Amounts in thousand euro)

	GROUP		COMPANY	
	31/3/2007	31/12/2006	31/3/2007	31/12/2006
ASSETS				
Current assets				
Cash and cash equivalents	602,048	384,126	523,144	324,044
Inventories	651	608	651	608
Trade and other receivables	57,449	102,050	59,326	100,128
Other current assets	156,795	184,666	159,008	184,388
Total current assets	816,943	671,450	742,129	609,168
Non-current assets				
Intangible assets	217,057	222,361	217,014	222,309
Property, plant and equipment	33,933	34,072	32,997	33,104
Goodwill	13,646	13,646	-	-
Investments in subsidiaries	-	-	41,577	41,577
Investments in associates	-	-	1,200	1,200
Other non-current assets	16,343	16,480	16,334	16,471
Deferred tax assets	5,152	1,919	15,318	10,952
Total non-current assets	286,131	288,478	324,440	325,613
TOTAL ASSETS	1,103,074	959,928	1,066,569	934,781
EQUITY & LIABILITIES				
Short-term liabilities				
Trade and other payables	138,035	160,929	136,271	167,628
Tax liabilities	256,962	242,555	254,960	240,844
Accrued liabilities	20,614	12,879	18,149	10,651
Total short-term liabilities	415,611	416,363	409,380	419,123
Long-term liabilities				
Employee benefit plans	20,041	19,604	20,041	19,604
Provisions	159	301	159	301
Other long-term liabilities	6,152	5,941	6,030	5,820
Total long-term liabilities	26,352	25,846	26,230	25,725
Equity				
Share capital	95,700	95,700	95,700	95,700
Reserves	43,700	43,700	43,060	43,060
Dividends proposed	328,570	328,570	328,570	328,570
Foreign exchange differences	61	84	-	-
Retained earnings	192,945	49,531	163,629	22,603
Total equity	660,976	517,585	630,959	489,933
Minority interest	135	134	-	-
Total equity	661,111	517,719	630,959	489,933
TOTAL EQUITY & LIABILITIES	1,103,074	959,928	1,066,569	934,781



3. Cash Flow Statement
For the Three-Month Period Ended March 31st, 2007 and 2006
(Amounts in thousand euro)

	GROUP		COMPANY	
	1/1-31/3/07	1/1-31/3/06	1/1-31/3/07	1/1-31/3/06
OPERATING ACTIVITIES				
Profit Before tax	192,685	174,018	188,687	175,404
Adjustments for:				
Depreciation & Amortization	6,813	5,845	6,655	5,694
Financing result, net	(3,727)	(2,819)	(3,535)	(2,578)
Employee benefit plans	438	(1,386)	438	(1,386)
Provisions for bad debts	800	800	800	800
Other provisions	(142)	2,137	(142)	2,137
Foreign exchange differences	(102)	(127)	-	-
Results from investing activities	(100)	-	(100)	-
Dividends from subsidiaries	-	-	(2,587)	(5,506)
Total	196,665	178,468	190,216	174,565
Changes in working capital				
Increase (Decrease) in inventories	(43)	(135)	(43)	(135)
Increase (Decrease) in trade & other receivables	72,110	8,906	65,845	2,937
Increase (Decrease) in payables	(12,366)	(1,942)	(21,171)	8,144
Increase (Decrease) in taxes payables	(5,788)	(756)	(5,631)	(744)
	250,578	184,541	229,216	184,767
Interest expenses	(18)	(249)	(13)	(243)
Taxes paid	(32,610)	(39,058)	(32,585)	(39,053)
Cash flow from operating activities	217,950	145,234	196,618	145,471
INVESTING ACTIVITIES				
Guarantees	(5)	(1)	(5)	(1)
Loans raised to personnel	(205)	(325)	(205)	(325)
Purchase of tangible assets	(1,070)	(1,292)	(956)	(1,261)
Purchase of intangible assets	(15)	(467)	(9)	(466)
Interest received	3,745	3,068	3,548	2,821
Dividends from subsidiaries	-	-	2,587	5,506
Cash flow used in investing activities	2,450	983	4,960	6,274
FINANCING ACTIVITIES				
Dividends paid	(2,478)	940	(2,478)	940
Cash flow used in financing activities	(2,478)	940	(2,478)	940
Net increase (decrease) in cash and cash equivalents	217,922	147,157	199,100	152,685
Cash and cash equivalents at the beginning of the year	384,126	437,001	324,044	375,610
Cash and cash equivalents at the end of the period	602,048	584,158	523,144	528,295